# SESFIKILE BCI GLOBAL PROPERTY FUND

Minimum Disclosure Document (Fund Fact Sheet)



#### **FUND OBJECTIVE**

The Sesfikile BCI Global Property Fund is a global property portfolio which focus on predominantly developed property markets with an objective to provide the investor with income as well as capital growth. The portfolio may from time to time invest in listed and unlisted financial instruments, including forward currency, interest rate and exchange rate swap transactions. The portfolio's global property exposure will always exceed 80% of the portfolio's asset value. Up to 10% of the portfolio may be invested in shares outside the property sector in companies that conduct similar business activities.

#### **FUND INFORMATION**

ASISA Fund Classification	Global Real Estate - General	
Fund Managers	Evan Jankelowitz, Mohamed Kalla and Kundayi Munzara	
Risk profile	Moderate/ Aggressive	
Benchmark	FTSE EPRA/NAREIT Developed Rental Index Net Total Return	
ISIN number	ZAE000216495	
JSE code	SPFA1	
Portfolio launch date	1 June 2016	
Minimum investment	Class A1: Lump sum R25 000 / Debit order R1 000 per month	
Fees	Initial Fee: nil Annual Service Fee: Class A1 1.14% (incl. VAT) Performance Fee: nil	
Portfolio size	R 290 364 167	
Total Expense Ratio*	1.27%	
	Quarterly	
Distribution frequency	Quarterly	
Income distribution dates	Quarterly 28 Feb/31 May/31 Aug/30 Nov	
	3	
Income distribution dates	28 Feb/31 May/31 Aug/30 Nov	
Income distribution dates	28 Feb/31 May/31 Aug/30 Nov Second working day after declaration	
Income distribution dates Income payment date	28 Feb/31 May/31 Aug/30 Nov Second working day after declaration 30/11/17: 0.27 cents per unit	
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Income distribution dates Income payment date Income Distribution	28 Feb/31 May/31 Aug/30 Nov  Second working day after declaration  30/11/17: 0.27 cents per unit  31/08/17: 0.41 cents per unit  31/05/17: 0.39 cents per unit  28/02/17: 0.28 cents per unit  30/11/16: 0.28 cents per unit  31/08/16: 0.52 cents per unit	
Income distribution dates Income payment date Income Distribution Month-end fund price	28 Feb/31 May/31 Aug/30 Nov Second working day after declaration 30/11/17: 0.27 cents per unit 31/08/17: 0.41 cents per unit 31/05/17: 0.39 cents per unit 28/02/17: 0.28 cents per unit 30/11/16: 0.28 cents per unit 31/08/16: 0.52 cents per unit 80.25 cents per unit	
Income distribution dates Income payment date Income Distribution  Month-end fund price Portfolio valuation time	28 Feb/31 May/31 Aug/30 Nov  Second working day after declaration  30/11/17: 0.27 cents per unit  31/08/17: 0.41 cents per unit  31/05/17: 0.39 cents per unit  28/02/17: 0.28 cents per unit  30/11/16: 0.28 cents per unit  31/08/16: 0.52 cents per unit  80.25 cents per unit	
Income distribution dates Income payment date Income Distribution  Month-end fund price Portfolio valuation time Transaction cut off time	28 Feb/31 May/31 Aug/30 Nov  Second working day after declaration  30/11/17: 0.27 cents per unit  31/08/17: 0.41 cents per unit  31/05/17: 0.39 cents per unit  28/02/17: 0.28 cents per unit  30/11/16: 0.28 cents per unit  31/08/16: 0.52 cents per unit  80.25 cents per unit  15h00  14h00	

This Fund Fact Sheet should be viewed in conjunction with the Fund Information Sheet and the Portfolio Manager Commentary Sheet  $\mid$  \*Class A1

#### **TOP 10 HOLDINGS**

Simon Property Group	7.1%
Avalonbay Communities Inc	3.6%
Prologis Inc	3.5%
Welltower Inc	3.2%
Invitation Homes Inc	2.8%
Hudson Pacific Prop In	2.7%
Unibail - Rodamco	2.6%
Essex Property Trust	2.5%
Land Securities Group Plc	2.4%
Regency Centers	2.4%
Top 10 holdings as at 31 December 2017	

#### **FUND PERFORMANCE AS AT 31 DECEMBER 2017**

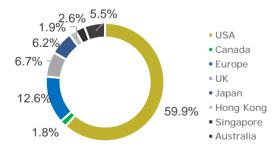
	(after fees)	Benchmark
Since inception (Cumulative)	-18.12%	-8.46%
Annualised	-11.86%	-5.26%

Annualised return is the weighted average compound growth rate over the period measured.

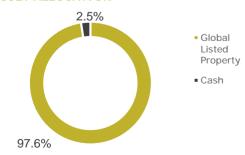
## HIGHEST AND LOWEST MONTHLY RETURNS

Highest (October 2017)	4.18%
Lowest (October 2016)	-10.17%

## **REGIONAL OR COUNTRY ALLOCATION**



## ASSET ALLOCATION





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#### **FUND STRATEGY**

The Fund's objective is to deliver USD total returns that outperform the FTSE EPRA/NAREIT Developed Rental Index ("Index") over a 3 to 5 year investment horizon. Our macro-economic views inform our regional allocations while our sector themes inform our stock picking to deliver outperformance without exposing clients to unnecessary risk.



**Evan Jankelowitz** BCom (Hons), CFA



Mohamed Kalla Kundayi Munzara BCom, CFA BSc (Hons), CFA

### **INVESTMENT POLICY**

The policy is to invest in globally listed Real Estate Investment Trusts ("REITs") or listed property companies. The investment manager will also be allowed to invest in financial instruments (derivatives) and cash as allowed by the act from time to time in order to achieve its investment objective. Furthermore, and as legislation permits, the manager shall be permitted to invest in offshore listed property investments on behalf of the Sesfikile BCI Global Property Fund.

### WHY CHOOSE THIS FUND

The Fund offers investors:

- The ability to access the most sought after real estate in via investment in blue-chip listed property companies or REITs in developed markets including:
  - Northern America (USA and Canada)
  - Europe
  - United Kingdom
  - Asia Pacific (Japan, HK, Singapore)
  - Australia)
- Geographical and sector diversification with low asset concentration risk
- Cost effective offshore solution managed by an experienced team
- Liquidity as investors are able to access US Dollar Returns by investing Rands while enjoying the usual benefits of a Collective Investment Scheme which include daily pricing and 48-hour liquidity.

#### **FUND MANAGER INFORMATION**

The three founding directors, Evan Jankelowitz, Mohamed Kalla and Kundayi Munzara co-manage the Sesfikile BCI Global Property Fund. Evan previously comanaged the award winning Stanlib Property Income Fund which he left as the best performing fund in the sector. Mohamed was a top rated sell-side analyst at BJM Securities while Kundayi was previously Head of Research at Investec Property. The investment team also includes Anil Ramjee who is a dedicated global REIT analyst.

Evan co-managed Stanlib's global property fund while Kundayi co-managed bespoke global real estate portfolios for high net worth private clients in London. The three managers have average investment experience of over 10 years in the listed property sector.

#### **MARKET REVIEW**

Global REITs (as per FTSE/EPRA NAREIT Developed Rental Index) rose 1.38% in USD in December slightly outperforming global Equites (MSCI World Index) that delivered 1.26% for the month. Global REITs delivered a total return of 9.37% in USD in 2017, underperforming US and global equities which achieved returns of 21.82% and 23.10%, respectively. The US 10-year bond yield started the year at 2.45%, peaking in the middle of March at 2.63% and troughed at the beginning of September at 2.04% before closing the year at 2.41%.

During December the US FOMC increased the target for the federal funds rate 25bps to between 1.25% and 1.5%. This was largely expected and priced in. The Federal Open Market Committee's (FOMC) 'dot plot' (graph of interest rate expectations) showed that the committee expect three interest rate hikes in 2018. The FOMC expects core inflation to continue to run below the Feds 2% target for 2018 but to stabilise "around the Committee's 2% objective over the medium term". The highlight of Q4 occurred on 22 December 2017, when President Trump signed the Tax Cuts and Jobs Act of 2017 into law delivering Trump's first major legislative victory of his first year as president. Apart from various other changes the tax reform bill reduces the corporate tax rate from 35% to 21%. The bill is a \$1.4 trillion tax cut and is expected to add between 20-40bps to US GDP for 2018. As a result of the tax reform the FOMC has revised US real GDP growth for 2018 up modestly to 2.5%. Real GDP is then expected to moderate to 2.1% and 2.0% in 2019 and 2020, respectively. For US REITs in particular the tax cuts are viewed as relatively negative because these companies have little to gain because they pay very little corporate income tax.

Global REITs outperformed our 7-8% forecast last year and given our outlook for slightly higher bond yields in 2018 (+20-30bps) we are slightly more constructive on REITs. Global economies appear to be synchronizing with respect to GDP growth and inflation which is positive for property fundamentals. We must remind investors that we are later in the property cycle and earnings growth will likely moderate to 5% this year. Supply is rising in certain submarkets such as New York, San Francisco, London and Tokyo offices. We favour the logistics sector as e-commerce continues to be a structural tailwind and are still cautious on the retail sector in both US, Europe and Australia.

All considered valuations appear reasonable but not cheap at current levels. Global REITs currently trade at 4.1% yield which is a 220bps spread to bonds. Total returns in the region of 6-7% in USD appear reasonable.

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#### TER AND TRANSACTION COST (INCL. VAT)

Please note: A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. Transaction Costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, the investment decisions of the investment manager and the TER.

The TER and Transaction cost calculations are based upon the portfolio's direct costs for the financial year ended 31 August 2017, whilst the underlying portfolios' ratio and cost calculations are based upon their most recent published figures, being 30 September 2017.

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Class	Total Expense Ratio (TER)	Transaction Cost(TC)	Total Investment Charges (TER+ TC)
A1	1.27%	0.34%	1.61%
	Of the value of the fund was incurred as expenses relating to the administration of the fund	Of the value of the fund was incurred as costs relating to buying and selling of assets underlying the fund	Of the value of the fund was incurred as costs relating to the investment of the fund

#### **EFFECTIVE ANNUAL COST ("EAC")**

Boutique Collective Investments adopted the ASISA Standard on Effective Annual Cost ("EAC"). The EAC measure allows you to compare charges on your investments as well as their impact on your investment returns prior to investing. For further information regarding the ASISA Standard on Effective Annual Cost and access to the EAC calculator please visit our website at <a href="https://www.bcis.co.za">www.bcis.co.za</a>.

#### FAIS CONFLICT OF INTEREST DISCLOSURE

Please note that your financial advisor may be a related party to the co-naming partner and/or BCI. It is your financial advisor's responsibility to disclose all fess that he/she receives from any related party. The portfolio's TER includes all fess paid by the portfolio to BCI, the trustees, the auditors, banks, the co-naming partner, under lying portfolios, and any other investment consultants/managers as well as distribution fees and lisp rebates if applicable. The portfolio's performance numbers are calculated net of the TER expenses. The investment manager earns a portion of the service charge and performance fees where applicable. In some instance, portfolios invest in other portfolios which forms part of the BCI Schemes. These investments will be detailed in this document as applicable.

#### **RISK DISCLOSURE**

- This portfolio carries exposure to mainly property securities.
- Property by nature is a moderate risk investment.
- Where the asset allocation contained in this MDD reflect offshore exposure, the portfolio is exposed to currency risks.
- The portfolio is exposed to interest rate risks and is sensitive to inflation and interest rate cycles.
- The portfolio is suitable for medium term investment horizons

#### **INVESTMENT MANAGER**

Sesfikile Capital (Pty) Ltd is an authorised Financial Service Provider FSP 39946.

- Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge or can be accessed on our website www.sesfikilecapital.com.
- Valuation takes place daily and prices can be viewed on www.bcis.co.za or in the daily newspaper.
- Actual annual performance figures are available to existing investors on request.
- Upon request the Manager will provide the investor with portfolio guarterly investment holdings reports.

#### DISCLAIMER

Boutique Collective Investments (RF) (Pty) Ltd ("BCI") is a registered Manager of the Boutique Collective Investments Scheme, approved in terms of the Collective Investments Schemes Control Act, No 45 of 2002 and is a full member of the Association for Savings and Investment SA. Collective Investment Schemes in securities are generally medium to long term investments. The value of participatory interests may go up or down and past performance is not necessarily an indication of future performance. The Manager does not guarantee the capital or the return of a portfolio. Collective Investments are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees, charges and maximum commissions is available on request. BCI reserves the right to close portfolio to new investors and reopen certain portfolios from time to time in order to manage them more efficiently. Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge. Performance figures quoted for the portfolio is from Morningstar, as at the date of this minimum disclosure document for a lump sum investment, using NAV-NAV with income reinvested and do not take any upfront manager's charge into account. Income distributions are declared on the ex-dividend date. Actual investment performance will differ based on the initial fees charge applicable, the actual investment date, the date of reinvestment and dividend withholding tax. Investments in foreign securities may include additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. Certain investments - including those involving futures, options, equity swaps, and other derivatives may give rise to substantial risk and might not be suitable for all investors. Boutique Collective Investments (RF) Pty Ltd retains full legal responsibility for the third party named portfolio. Although reasonable steps have been taken to ensure the validity and accuracy of the information in this document, BCI does not accept any responsibility for any claim, damages, loss or expense, however it arises, out of or in connection with the information in this document, whether by a client, investor or intermediary. This document should not be seen as an offer to purchase any specific product and is not to be construed as advice or guidance in any form whatsoever. Investors are encouraged to obtain independent professional investment and taxation advice before investing with or in any of BCI/the Manager's products.

#### Trustee Information

The Standard Bank of South Africa Limited **T** 021 441 4100

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