

**FUND OBJECTIVE**

The Sesfikile BCI Global Property Fund is a global property portfolio with a focus on predominantly developed property markets with an objective to provide the investor with income as well as capital growth. The portfolio may from time to time invest in listed and unlisted financial instruments. The portfolio's global property exposure will always exceed 80% of the portfolio's asset value. Up to 10% of the portfolio may be invested in shares outside the property sector in companies that conduct similar business activities.

**FUND INFORMATION**

ASISA Fund Classification	Global Real Estate - General
Fund Managers	Evan Jankelowitz, Mohamed Kalla and Kundayi Munzara
Risk profile	Moderate/ Aggressive
Benchmark	FTSE EPRA/NAREIT Developed Rental Index Net Total Return
ISIN number	ZAE000216495
JSE code	SPFA1
Portfolio launch date	1 June 2016
Minimum investment	Class A1: None
Fees	Initial Fee: nil Annual Service Fee: Class A1 1.15% (incl. VAT) Performance Fee: nil
Portfolio size	R 632,681,660
Total Expense Ratio*	30/06/2020: 1.25% Prior Year(PY):1.25%
Distribution frequency	Quarterly
Income distribution dates	31 Dec /31 Mar /30 June /30 Sep*
Income payment date	Second working day after declaration
Income Distribution	30/09/20: 0.44 cents per unit 30/06/20: 0.68 cents per unit 29/02/20: 0.20 cents per unit 30/11/19: 0.25 cents per unit
Month-end fund price	104.23 cents per unit
Portfolio valuation time	15h00
Transaction cut off time	14h00
Daily price information	Local newspaper and <a href="http://www.bcis.co.za">www.bcis.co.za</a>
Issue date	11 November 2020

\* Effective 01 April 2020, the income distribution declaration dates changed from 28 Feb, 31 May, 31 Aug and 30 Nov to 31 Dec, 31 Mar, 30 June and 30 Sep

This Fund Fact Sheet should be viewed in conjunction with the Fund Information Sheet and the Portfolio Manager Commentary Sheet

**TOP 10 HOLDINGS\***

Alexandria RI Est	
Deutsche Wohnen Ia	
Digital Realty Trust Inc	
Duke Realty Corp	
Healthpeak Properties Inc	
Invitation Homes Inc	
Prologis Inc	
Realty Income Corp	
Sun Communities Inc	
Vonovia Se	

Top 10 holdings as of 30 September 2020

**ROLLING ANNUALISED FUND PERFORMANCE AS AT 31 OCTOBER 2020**

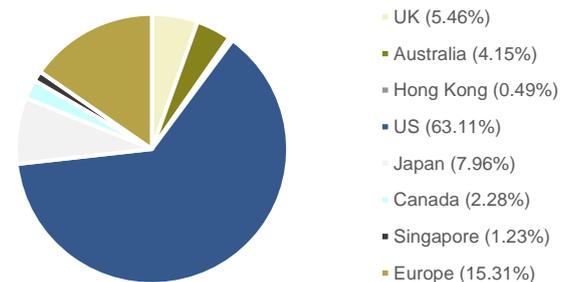
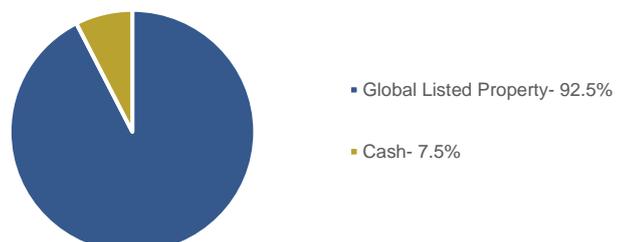
	Fund A1 (after fees)	Benchmark*
1 year	-5.71%	-16.78%
3 Years (Annualised)	7.32%	2.72%
Since inception (Annualised)	2.32%	-0.04%

Annualised return is the weighted average compound growth rate over the period measured.

**HIGHEST AND LOWEST ANNUAL RETURNS**

Highest (2019)	21.05%
Lowest (2017)	-2.34%

The highest and lowest annualized performance numbers are based on 10 non-overlapping one-year periods or the number of non-overlapping one-year periods from inception where performance history does not yet exist for 10 years.

**REGIONAL OR COUNTRY ALLOCATION****ASSET ALLOCATION**

## FUND STRATEGY

The Fund's objective is to deliver USD total returns that outperform the FTSE EPRA/NAREIT Developed Rental Net Index ("Index") over a 3 to 5-year investment horizon. Our macro-economic views inform our regional allocations while our sector themes inform our stock picking to deliver outperformance without exposing clients to unnecessary risk.

## INVESTMENT POLICY

The policy is to invest in globally listed Real Estate Investment Trusts ("REITs") or listed property companies. The investment manager will also be allowed to invest in financial instruments and cash as allowed by the act from time to time in order to achieve its investment objective. Furthermore, and as legislation permits, the manager shall be permitted to invest in offshore listed property investments on behalf of the **Sesfikile BCI Global Property Fund**.

## WHY CHOOSE THIS FUND?

The Fund offers investors:

- The ability to access the most sought-after real estate via investment in blue-chip listed property companies or REITs in developed markets including:
  - Northern America (USA and Canada)
  - Europe
  - United Kingdom
  - Japan
  - Hong Kong
  - Singapore
  - Australia
- Geographical and sector diversification with low asset concentration risk
- Cost effective offshore solution managed by an experienced team
- Liquidity as investors are able to access US Dollar Returns by investing Rands while enjoying the usual benefits of a Collective Investment Scheme which include daily pricing and 48-hour liquidity.

## FUND MANAGER INFORMATION

The three founding directors, Evan Jankelowitz, Mohamed Kalla and Kundayi Munzara co-manage the Sesfikile BCI Global Property Fund. The Sesfikile Investment Team, which consists of five individuals, boasts combined experience of almost 60 years in the listed property sector, and an average of 8 years' experience in global (ex. SA) REIT investing, making them amongst the most experienced teams in the market.

## FUND MANAGERS



Evan Jankelowitz, CFA®  
Portfolio Manager &  
Analyst



Mohamed Kalla, CFA®  
Portfolio Manager &  
Analyst



Kundayi Munzara, CFA®  
Portfolio Manager &  
Analyst

## MARKET REVIEW

Global REITs (as per EPRA/NAREIT Developed Rental Index Net TR, USD; "Benchmark") closed the month down -3.34% (-5.72% in ZAR), underperforming global bonds (FTSE World Government Bond Index), US equities (S&P 500) and global equities (MSCI World Index) which achieved total returns of -0.18%, -2.66% and -3.04%, respectively. By region, UK REITs finished tops, closing -0.74% lower followed by Canadian REITs which achieved a -2.19% return. Singapore and Hong Kong REITs were laggards, returning -7.44% and -6.20% respectively.

Joe Biden and Kamala Harris are the US President and Vice-President Elect. President Trump is expected to continue his legal challenges; however, the final outcome is unlikely to change. As the market processed the implications of the US elections, Pfizer and BioNTech announced (on 9 November) that the vaccine that they have been collaborating on is more than 90% effective in preventing Covid-19.

REITs began their third quarter reporting with the industrial sector outperforming expectations once again with US companies achieving rental growth of between 11-20%. Goodman Group (Industrial property company) grew same store net operating income (SS NOI) by 2.9% and re-iterated full year 2021 earnings growth of 9%. US coastal focused multifamily REITs underperformed sunbelt focused peers with SS NOI down -10% driven by a -20% drop in new lease spread in metros such as New York and San Francisco. Paris office REIT Gecina reported 2.7% SS NOI growth driven by rental reversion of 15% (with CBD assets close to 30%) and collected 96% of rents through Q3.

London West end retail REIT Shaftesbury announced a £307m capital raise at a 20% discount to share price at announcement. Competitor Capital & Counties has committed to take up £65m resulting in a shareholding in Shaftesbury following completion of the capital raise of over c.25%. Unibail shareholders rejected the proposed "reset" plan which included a €3.5bn equity raise and accepted the "refocus" plan which includes the potential sale of US assets worth €14.4bn. In addition, the three proposed board members nominated by the activist consortium which opposed the equity raise "reset plan" have also been approved as members of the supervisory board.

The global REIT sector trades at 4.1% forward yield, which is a 3.6% positive yield spread to global bonds versus a long-term average spread of 2.5%. With a potential vaccine the "post-Covid" world should be on the horizon, we see certain trends reversing (such as de-densification) while others like e-commerce remaining firmly in place. We continue to be constructive on the industrial, data center and single-family sectors and remain cautious on the retail sector. Overall we expect c.2% earnings growth from global REITs in 2020 and given a 'lower for longer' scenario we estimate that total returns of c.11% in USD should be achievable over 12 months.

## TER AND TRANSACTION COST (INCL. VAT)

**Please note:** A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. Transaction Costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, the investment decisions of the investment manager and the TER. The prior year ("PY") TER and Transaction cost calculations are based upon the portfolio's direct costs for the financial year ended 30 June 2020, whilst the underlying portfolios' ratio and cost calculations are based upon their most recent published figures, being 30 June 2020.

## SESIKILE BCI GLOBAL PROPERTY FUND

Class	Total Expense Ratio (TER)	Transaction Cost(TC)	Total Investment Charges (TER+ TC)
A1	1.25%	0.37%	1.62%
	Of the value of the fund was incurred as expenses relating to the administration of the fund	Of the value of the fund was incurred as costs relating to buying and selling of assets underlying the fund	Of the value of the fund was incurred as costs relating to the investment of the fund

## EFFECTIVE ANNUAL COST ("EAC")

Boutique Collective Investments adopted the ASISA Standard on Effective Annual Cost ("EAC"). The EAC measure allows you to compare charges on your investments as well as their impact on your investment returns prior to investing. For further information regarding the ASISA Standard on Effective Annual Cost and access to the EAC calculator please visit our website at [www.bcis.co.za](http://www.bcis.co.za).

## MONTHLY FIXED ADMINISTRATION FEE

R15 excluding VAT which will apply to all direct investor accounts with balances of less than R100 000 at month end, unless the investor transacts on-line, in which case no such fee will be levied

## FAIS CONFLICT OF INTEREST DISCLOSURE

Please note that your financial advisor may be a related party to the co-naming partner and/or BCI. It is your financial advisor's responsibility to disclose all fees that he/she receives from any related party. The portfolio's TER includes all fees paid by the portfolio to BCI, the trustees, the auditors, banks, the co-naming partner, under lying portfolios, and any other investment consultants/managers as well as distribution fees and lisp rebates if applicable. The portfolio's performance numbers are calculated net of the TER expenses. The investment manager earns a portion of the service charge and performance fees where applicable. In some instance, portfolios invest in other portfolios which forms part of the BCI Schemes. These investments will be detailed in this document as applicable.

## RISK DISCLOSURE

- This portfolio carries exposure to mainly property securities.
- Property by nature is a moderate risk investment.
- Where the asset allocation contained in this MDD reflect offshore exposure, the portfolio is exposed to currency risks.
- The portfolio is exposed to interest rate risks and is sensitive to inflation and interest rate cycles.
- The portfolio is suitable for medium term investment horizons

## INVESTMENT MANAGER

**Sesfikile Capital (Pty) Ltd** is an authorised Financial Service Provider, FSP 39946.

- Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge or can be accessed on our website [www.sesfikilecapital.com](http://www.sesfikilecapital.com).
- Valuation takes place daily and prices can be viewed on [www.bcis.co.za](http://www.bcis.co.za) or in the daily newspaper.
- Actual annual performance figures are available to existing investors on request.
- Upon request the Manager will provide the investor with portfolio quarterly investment holdings reports.

## DISCLAIMER

Boutique Collective Investments (RF) (Pty) Ltd ("BCI") is a registered Manager of the Boutique Collective Investments Scheme, approved in terms of the Collective Investments Schemes Control Act, No 45 of 2002 and is a full member of the Association for Savings and Investment SA. Collective Investment Schemes in securities are generally medium to long term investments. The value of participatory interests may go up or down and past performance is not necessarily an indication of future performance. The Manager does not guarantee the capital or the return of a portfolio. Collective Investments are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees, charges and maximum commissions is available on request. BCI reserves the right to close and reopen certain portfolios from time to time in order to manage them more efficiently. Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge. Performance fees are calculated and accrued on a daily basis based upon the daily outperformance, in excess of the benchmark, multiplied by the share rate and paid over to the manager monthly. Performance figures quoted are from Morningstar, as at the date of this minimum disclosure document for a lump sum investment, using NAV-NAV with income reinvested and do not take any upfront manager's charge into account. Income distributions are declared on the ex-dividend date. Actual investment performance will differ based on the initial fees charge applicable, the actual investment date, the date of reinvestment and dividend withholding tax. Investments in foreign securities may include additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. Boutique Collective Investments (RF) Pty Ltd retains full legal responsibility for the third party named portfolio. Although reasonable steps have been taken to ensure the validity and accuracy of the information in this document, BCI does not accept any responsibility for any claim, damages, loss or expense, however it arises, out of or in connection with the information in this document, whether by a client, investor or intermediary. This document should not be seen as an offer to purchase any specific product and is not to be construed as advice or guidance in any form whatsoever. Investors are encouraged to obtain independent professional investment and taxation advice before investing with or in any of BCI/the Manager's products. A fund of funds is a portfolio that invests in portfolios of collective investment schemes that levy their own charges, which could result in a higher fee structure.

**Trustee Information**  
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